



McKown
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Salute

TO SERVICE

WE CAN DO BECAUSE OF YOU

CA DAY 2022

MARCH 12, 2022

7:30 AM - 4:00 PM

Virginia Beach Convention Center

REPORTING 1

ENLIST IN THE LARGEST EDUCATIONAL CONFERENCE AND TRADE SHOW IN HAMPTON ROADS
SPECIFICALLY DESIGNED FOR HOMEOWNERS WHO LIVE IN COMMUNITY ASSOCIATIONS

EDUCATION CIRCUITS

PHASE ONE | 9:00 AM - 10:15 AM

CAPTAIN'S MAST

Board Etiquette & Conflict Resolution

This course will address the most common conflicts that occur among association boards, and will cover strategies for a smooth resolution. Learn to identify potential problems, and assess the need for management intervention.

DRAFT DODGERS

Advanced Collections

Learn what steps to take once a judgment is awarded. What is the preferred outcome from a collections suit? Having an organized process following a judgment or garnishment can make all the difference, and this course will review your options for a successful outcome.

NAVIGATING INSURANCE MINE FIELDS

Insurance 101

This beginner level insurance course will cover market trends, standard vs. non-standard coverage, and what to expect from your insurance premiums. Learn how to manage risk, and what policy type is the best fit for your association.

GENERAL QUARTERS

Meetings 101

This course will cover all the basics on meeting structure, start to finish, as well as the intricacies of virtual meetings and absentee ballots. We'll cover the roles of the board positions and manager; a must-attend session for new board members.

PHASE TWO | 11:15 AM - 12:30 PM

DEFENDING THE FORT

Aging Buildings Part I - After Seaside

How can we prevent another tragedy like the one that occurred in Seaside, FL? Learn what the fiduciary responsibility of the Board is, and what laws and regulations exist. Also, what financial options are available to a community facing a significant project.

PRE-DEPLOYMENT BRIEFING

Self Improvement

In the post-pandemic environment, understanding the value of self care has become more important than ever. Learn about the benefits of rest, exercise, and relaxation. We'll review the teachings of Stephen Covey's *Sharpen the Saw*.

FLIGHT SCHEDULE

Time Management

Get the most out of your day with these tips on time management. We'll discuss how to organize your priorities, develop a plan of action, and segment your day. Learning to respect both your time and others will help to calm the chaos and add method to the madness.

CHOW

Vegetable Soup

This mash-up of hot topics is being hosted by four top legal experts in the community association industry. Get their fast facts on solar panels, Fair Housing, taxable income, deferred maintenance and more. Bring your own questions for some free legal advice.

OUR DUTY

PHASE THREE | 2:15 PM - 3:30 PM

BRAC

Aging Buildings Part II - After Seaside

Do you know the typical life expectancy of structural & hidden components of your association's buildings? Understanding these elements will help you plan for capital improvement projects, and allow you to fully utilize your reserve study.

ASSOCIATION FEUD!

Surveys of the Ombudsman's Determinations Complaint After Complaint...After Complaint

This course surveys the CIC Ombudswoman's explanations of final adverse decisions made under the Condominium and Property Owners' Associations Acts to many issues raised under associations' complaint procedures.

BE REASONABLE

Reasonable Rules & Resolutions

We can avoid unnecessary conflict in our communities by being reasonable, meeting in the middle, and resolving conflict with compromise. Learn about potential solutions to hot button issues like flags, political signs, and more.

Educational offerings are subject to change based on speaker availability and time constraints.

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REGISTRATION FEES

REGISTER BEFORE FEBRUARY 19, 2022

Members: \$65

Non-Members: \$95

REGISTER AFTER FEBRUARY 19, 2022

Members: \$95

Non-Members: \$125

REGISTER 4 PEOPLE FROM THE SAME ASSOCIATION AND THE 5TH ONE IS FREE!



CA Day 2022 Trade Show + Education Expo is proudly presented by McKown Pressure Wash, Painting & Contracting. Visit them and many other sponsors + business partners in the exhibit hall!

Counts towards 7 hours of continuing education for CAI's CMCA® and AMS® Manager designations.

ENLIST HERE!

Return by Mail to: 4867 Baxter Road Suite 104 | Virginia Beach, VA 23462 | Fax to: 757-558-8129
or Scan + Email to: info@sevacai.org | or register online at www.cadayvirginia.com

Registrant Name: _____
Company/Association: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Email: _____
Manager Name: _____ Mgt Co.: _____

Registrant Name: _____
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Phone: _____ Email: _____
Manager Name: _____ Mgt Co.: _____

5TH REGISTRATION IS FREE!

Registrant Name: _____
Company/Association: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Email: _____
Manager Name: _____ Mgt Co.: _____

A reservation made is a reservation paid. Written reservations and cancellations must be made by 10 am on February 26, 2022.
Questions and Credit Cards? Please call the Chapter @ 757-558-8128, or contact us at info@sevacai.org or www.sevacai.org